What we discovered when we worked with a telcommunications customer

# Tackling fraud in the contact centre.

Telco fraud is lucrative - with customer accounts enabling access to payment details and bank accounts, as well as the means to make high cost calls and purchases.

To prevent it, organisations typically secure their digital channels, but in our experience contact centres, with their human element, remain vulnerable.

So, we proved the business case for tackling fraud at a UK telco contact centre...

# Telcos



# Just how bad is it?

Telecommunications fraud saw a shocking rise in the UK in 2024, with Cifas reporting 108% increase in account takeover filings to the national fraud database (NFD) and a 91% increase in identity fraud in the first six months of the year.

Telcos tackling this face an unprecedented challenge to secure their customers without compromising efficiency.

### Telco: what we know

Recent work with one of the UK's largest telcos enabled Smartnumbers to explore the scale of fraud in their contact centre in more detail. We're pleased to share the insight from this project.

The project involved using the Smartnumbers platform to analyse and flag inbound call details for the following four fraud risk factors:

01



02



Denylist numbers



Unusual call patterns

e.g. repeated calls in quick succession

Withheld numbers



Outside intel

Numbers and profiles flagged by other organisations using the platform e.g. large retail banks, insurance companies and telcos.



### In one month

We reviewed calls flagged with one or more of the fraud indicators over one month:



We also see these individuals or organised crime groups targeting banking clients. using the same phone numbers and tactics.



average number of calls per ATO

Before taking over a customer account an average eight calls is made to gather more data and make account changes.

Eight opportunities to stop them before a transaction takes place.



fraud calls from withheld numbers

This confirms the high risk nature of these calls and the value of flagging them.



During this time a fraudster may be attempting to gather further customer details or make account changes, such as adding an address.

# **Top five fraudsters**

During the test period:



fraud-related calls made



targeted attacks on customer accounts

# What fraudsters want

They called to attempt the following:



Acquire and validate stolen customer details









Get more access to other accounts









Change email and address details









Initiate SIM swaps



# **Deep dive findings**

Wider analysis of the calls received outside the test period for the 78 accounts being targeted led to the discovery of four additional fraudster profiles and 17 new fraud related numbers.





Based on this study, the telco believes an estimated two thirds of fraudulent activity in their contact centres is currently being missed, especially the early-stage data gathering calls. And it is due to the success of these initial calls that the team had been seeing an estimated 84% success rate in account takeover attempts.





In addition to the inevitable monetary value of these fraud losses, the team also noted the operational cost of resolution, which included an average call time of 25 minutes spent resetting a customer's compromised account.



# Find out more

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Find out more about the ingenious technology and processes we use to tackle fraud for the telco sector.

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